

# SALE & LEASE BACK



 **TOYOTA FLEET MANAGEMENT**

*Here for you*

# SALE & LEASE BACK

## *Free up your business capital*

### **What is Sale & Lease back?**

Sale & Lease back allows a company to raise instant capital through the sale of unencumbered vehicle assets currently on their balance sheet.

Toyota Fleet Management purchases the fleet vehicles, for either the written down value or market value, and then leases them back to the customer.

Each vehicle is given an appropriate lease term and kilometre allowance to reflect its usage and ensure that the lease expiry falls within the company vehicle replacement policy.

### **What are the benefits?**

- ✓ Immediately frees significant capital to reinvest. The transaction can be structured to make the purchase price match the customer's tax and accounting requirements
- ✓ Simplified fleet policy enables a customer to choose a future transaction date knowing that beyond that date all the capital, management and administration of their fleet has been outsourced
- ✓ Reduces the number of head hours spent managing the fleet. Internal resources can be readily reallocated after the transaction, rather than continuing to manage a diminishing fleet
- ✓ No disposal or maintenance risk
- ✓ Fixed rentals or installments, improve cash flow forecasting
- ✓ Reduces vehicle administration and reporting

### **Additional benefits:**

If you elect to have a fully maintained operating lease, Toyota Fleet Management will include repairs and maintenance, and registration/CTP renewals in the lease rental. Tyres are normally managed by Toyota Fleet Management on a need basis and recharged.

Additional services such as roadside assistance, accident management, and fuel cards are also available.

### **How can I get more information?**

Contact Toyota Fleet Management on 1300 888 870 or visit [www.toyotafleetmanagement.com.au](http://www.toyotafleetmanagement.com.au)